



## At-A-Glance

### CLIENT

Avolve Software

### LOCATION

Scottsdale, AZ

### BUSINESS FOCUS

Electronic Plan Review Solutions for Building, Planning and Zoning, collaboration environment and hosted cloud services.

### ISSUE

As a provider of ePlan review software solutions for State and local government, Avolve Software needed a boost when making headway for its business and IT expansion. The company was looking for an IT partner that could provide a fully customizable, private cloud infrastructure solution that is highly reliable with a 100% uptime SLA. This cloud solution was to be managed and monitored 24/7 by a team of experts.

### SOLUTION

Managed Private Cloud (MPC)

### RESULT

Avolve Software has spread its reach across the U.S. and increased its profit significantly through adding a new service to its portfolio, using phoenixNAP managed private cloud.

**Avolve Software** is the provider of the industry's leading electronic plan review software. Our solutions enable cross-functional digital collaboration for building, planning and zoning, public works, capital projects and more. With most of its clients in the government sector, Avolve delivers hosted client-server software as a powerful tool to manage projects and improve processes through better collaboration and communication. **Avolve Software** has taken the concept of building plan review and permit approvals into another dimension, by expanding the electronic built environment to contribute to future economic growth and development of local communities across the U.S.

“The phoenixNAP team has been our trusted ally, enabling us to empower our clients by delivering industry leading online e-planning solution and collaboration platform. A great benefit was that we didn't have to invest in IT infrastructure while growing our business; phoenixNAP has heartily stepped in and took care of all of our infrastructure needs.”

*Ron Loback, president, Avolve Software*

## CHALLENGE

When provisioning services that support the construction industry from the planning to building stage, mainly to the government sector, accessibility of information and security become paramount, as well as scalability.

A challenge is that Avolve Software’s unique solution encompasses a wealth of information that must be well presented, accurate, and accessible at all times to all participants. It also must be easy to manage, forward, sign off on or approve the information presented. Additionally, this must be supported by a reliable cloud-based infrastructure that is safe for Avolve’s clients and practically fail-proof.

On a mission to provide the best-in-class automation planning solution, and recognizing a growing need to offer hosting for clients that is easily manageable online, Avolve Software needed a scalable, cost-effective solution, that offers of security and privacy.

## SOLUTION

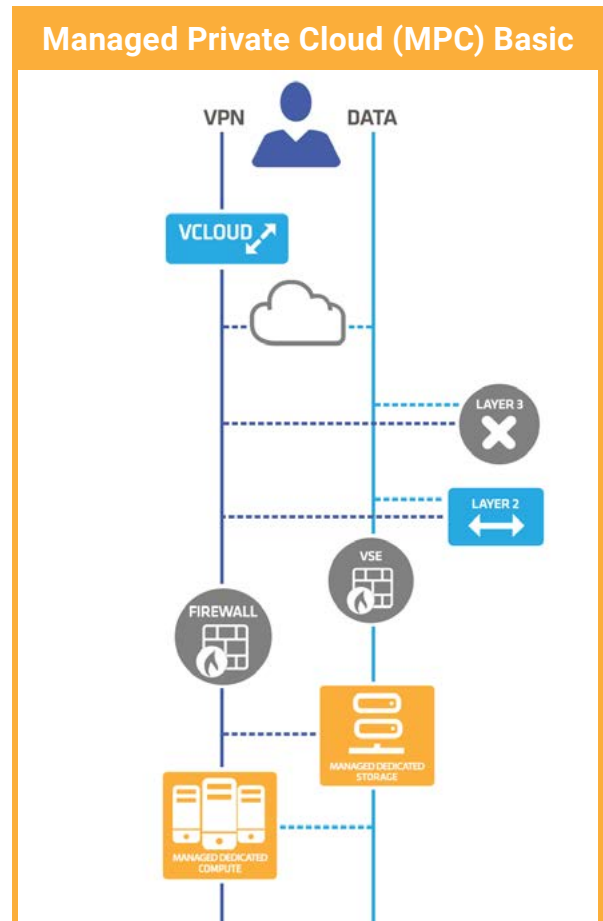
The Managed Private Cloud (MPC) solution is a fully private cloud option, with separate dedicated colocation space dedicated solely to Avolve Software.

PhoenixNAP’s team of experts was readily available to support Avolve Software’s transition from an in-house solution to the managed cloud. PhoenixNAP’s MPC provided Avolve Software with secure and scalable resources to spread its reach, jurisdiction by jurisdiction, plan by plan.

Highly customizable in nature, and backed by VMware, MPC has enabled the company to maximize the virtualization potential in offering hosting to large base of clients, while keeping the same monthly price primarily based on physical resources collocated.

“What makes our cooperation great is that phoenixNAP helps us meet our goals and if anything is outside of their scope they are ready with recommendations for vendors that can help us resolve our issue.”

*Erwin Chiong, chief technology officer, Avolve Software*



## BENEFITS

Avolve Software has managed to increase its profits significantly by introducing the hosting service to clients within the first 6 months of using MPC.

The company has been able to broaden its customer base and reach across the United States, developing a more controlled internal network, helping its clients literally build safer environments, and boosting clients' environmental and sustainability efforts.

Following its transition to the managed cloud, the company has managed to save on IT infrastructure, lower its operating expenses and direct its efforts toward business development instead of IT staff and resource management.

Avolve Software and phoenixNAP together enable smooth construction planning processes, and in doing so, assist in building stronger communities and safer environment for all.

“PhoenixNAP has constantly exceeded the expectations in giving us as much support as we need to make better progress with our initiatives, being at our beck and call.”

*Bill Gould, senior strategy director,  
Avolve Software*

Contact phoenixNAP today at:  
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[www.phoenixnap.com](http://www.phoenixnap.com).



## ABOUT PHOENIXNAP

PhoenixNAP is a global IT services provider offering progressive Infrastructure-as-a-Service solutions from locations worldwide. Our bare metal server, cloud, hardware leasing and colocation options are built to meet the evolving technology demands businesses require without sacrificing performance. Scalable OpEx solutions to support with the systems and staff to assist; phoenixNAP global IT services.